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BFIEC

**BULGARIAN FEDERATION
OF INDUSTRIAL ENERGY
CONSUMERS**



NATURAL GAS:
INFRASTRUCTURE
MARKETS AND SERVICES
SEPTEMBER 23, 2014

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09:00
09:30 **REGISTRATION OF PARTICIPANTS**

09:30
10:00 **OFFICIAL OPENING:**

Ministry of Economy and Energy,
Vassil Shtonov, Interim Minister of Economy and Energy

Bulgarian Federation of the Industrial Energy Consumers,
Konstantin Stamenov, Chairman of the Management Board

State Energy and Water Regulatory Commission
Evgenia Haritonova, member of SEWRC

European Commission,
Kyriakos Gialoglou, Team Leader - Energy & Consumers, Health and Consumers Directorate-General

10:00 **FIRST DISCUSSION PANEL: DIVERSIFICATION OF SOURCES AND ROUTES**
11:30 **Moderator: Matteo Collangeli**, Senior Banker, Natural Resources, EBRD

DEPA Public Gas Corporation SA,
Dr. Kostas Karayannakos, Head of International Projects Division and Gas Supply Division

State Oil Company of Azerbaijan Republic SOCAR
Ilkin Aslanov, Executive Assistant to the President Advisor of SOCAR,
The role of the Southern Gas Corridor for the energy security of Europe

South Stream Transport B.V.,
Deyan Kalaydziev, Director Branch Bulgaria, "South Stream Offshore Pipeline"

Wintershall,
Dr. Michael Piontek, Project Senior Technical Advisor, South Stream/Nord Stream,
"Nord Stream & South Stream – Comparability and Specifics"

11:30
12:00 **COFFEE BREAK**

12:00 **SECOND DISCUSSION PANEL: NATURAL GAS: A PRODUCT OF COMMON INTEREST**
14:00 **Moderator: H.E. Lachezar Matev**, Ambassador at large for Energy,
Ministry of Foreign Affairs of Republic of Bulgaria

British Ambassador to Bulgaria,
H.E. Jonathan Allen, "Turning energy security from a catch-phrase to a reality"

European Bank for Reconstruction and Development,
Daniel Berg, Director for Bulgaria

OMV,
Walter Kosi, Exploration Manager, OMV Offshore GmbH

Total Bulgaria B.V.,
Xavier Faugeras, General Manager, Exploration and Production

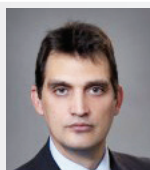
Hellenic Union of Industrial Consumers of Energy,
Constantin Couclelis, Chairman of the Management Board, „Is the Natural Gas market
in Greece competitive for the Manufacturing industry?“

DNV
Nils Andreas Masvie, Vice President, Russia & Kazakhstan, Eurasia, DNV GL - Oil and Gas,
"Pipelines vs. LNG transport; competing or complementing transport solutions in tomorrow's energy markets?"

14:00 **DISCUSSION AND CLOSING SESSION**

LUNCH COCKTAIL

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Mr. Shtonov is interim Minister of Economy and Energy. He is master of sciences in business administration at the Massachusetts Institute of Technology (MIT), graduating in 1999. In 2004 Vasil Shtonov establishes the office of international consultant company McKinsey in Sofia where he worked until 2009, mainly in the field of banking, telecommunications and energy. Since 2010 until August 4, 2014 Mr. Shtonov works as Marketing and Strategies Director at Bulgaria's Blizoo cable operator.



Konstantin Stamenov is a Chairman of the MB of BFIEC and director of "Strategic Planning and Investments" in Stomana Industry AD, member of MB of WEC Bulgaria. He graduated a master degree in "Economics & Informatics" and is certified in Public relations, in Logistics, in Finance and Payment Systems, completed Project Management at Stevens Institute of Technologies, USA. He participated in US Leadership Program in 2013. Stamenov was Project Manager for SAP implementation and for couple of projects financed by EU.



Mrs Evgenia Haritonova is electrical engineer from the Technical University in Sofia. Obtained diploma qualification on a programme for management of economy and energy at the University of National and World Economy and A.T. Karney (Denmark). She has taken leadership positions in the National Electric Company. After 2010 she was member of SEWRC and Deputy Minister of Economy, Energy and Tourism.



Kyriakos Gialoglou is Team Leader in the policy area of Energy and Consumers in the European Commission's Directorate General for Health and Consumers. Adviser to the Council of European Energy Regulators and the European Regulators Group for Electricity and Gas (EREG) (energy markets regulation and consumer issues). Research Fellow at the Centre for European Policy Studies (CEPS), (energy, climate change, sustainable development)



Mr. Karayannakos is Head of the Gas Supply division and of the International Projects division in DEPA S.A, the Public Gas Corporation of Greece. He first joined DEPA in 1995 in the Strategic Planning Department. From 2001 to 2004 Mr. Karayannakos held the position of General Director in the Ministry of National Defence, focusing on strategy, diplomatic policy and administration. He also served as Head of the Subsidiaries department in DEPA and Head of the Commercial department, managing key power generation and industry accounts.



Ilkin Aslanov is an assistant to SOCAR President's Advisor, Mr. Murad Heydarov on such issues as "Shahdeniz" gas field, South Gas Corridor and subsidiary issues regarding Balkan region.



Deyan Kalaydzhev, Director, South Stream Transport B.V. Bulgaria Branch. Mr. Kalaydzhev has engineering degree from Moscow State University of Oil and Gas – I. M. Gubkin in designing and maintenance of gas pipelines and storages strategies and second master's degree in international economic relations. He started his career as a designed of gas pipelines in Bulgarian company Overgas Inc. and 10 years after that, before joining South Stream Transport he reached the position of CEO of the gas distribution company Overgas South. For almost three years now, he is supporting South Stream offshore project in Bulgaria.



Dr. Michael Piontek, Senior Advisor South Stream/Nord Stream. Dr. Michael Piontek studied mechanical engineering for energy systems in Bochum and Aachen. He joined WINGAS in 2000 after finishing his Ph.D. After several positions at WINGAS and Wintershall, from 2006 until 2012 he was head of the Network Planning and Controlling department at WINGAS Transport (now GASCADE). In addition, he was in charge in different shareholder functions at Nord Stream and South Stream Offshore. In March 2012 he became part of the South Stream/Nord Stream team at Wintershall and leads the technical group for South Stream at Wintershall.



Jonathan Allen took up his post as the British Ambassador to Bulgaria in February 2012. Before that, he was Head of the East Africa and Great Lakes Department of the FCO. Prior to that Jonathan established and led RICU, a cross-Government Counter-Terrorism communications unit, and was Assistant Director in the Home Office's International Directorate with responsibility for Bulgarian and Romanian entry into the EU.



Daniel Berg, EBRD's Director in Bulgaria. Daniel Berg became EBRD's Director in Bulgaria in July 2010. In 2000, he moved to Almaty Kazakhstan, where he developed the Bank's operations across sectors. From Kazakhstan, in 2004, Daniel became Head of Office in the Kyrgyz Republic, managing the office and overall operations there. He was then asked to assume a similar role in Albania in 2007 where he worked until joining the Sofia team.



Walter Kosi graduated from the University of Leoben in Austria in Applied Geosciences in 2002. He joined OMV as seismic data specialist in 2003. In 2006 he moved to the team for OMV's Austrian exploration licenses and in 2009 he started to focus on the Black Sea and Caspian region. He gained experience over the whole Black Sea Basin with focus on the Romanian and Bulgarian offshore. In 2012 he became Exploration Manager for OMV Offshore Bulgaria GmbH and is currently carrying out an extensive exploration program in the Han Asparuh block for the Joint Venture of OMV, TOTAL and Repsol.



Xavier Augeras has worked for TOTAL E&P since 1996. He has been appointed General Manager of TOTAL E&P Bulgaria B.V. (Bulgaria branch) in May 2014. Before joining TOTAL E&P Bulgaria he held various R&D, operational, engineering and geosciences positions abroad and in Head Quarters in France.



Mr. Constantine Couclelis is energy director of the VIOHALCO Group of Companies (Steel, Aluminium, Copper, Cables) and Member of the Board of Directors of ELVAL S.A. He is chairman of the Board of Directors of UNICEN (Hellenic Union of Industrial Consumers of Energy) and Member of the Board of Directors of: SEV Council for Sustainable Development Hellenic Union of Listed Companies.



Nils Andreas MASVIE, Vice President Eurasia Oil and Gas, DNV GL AS. Mr. Masvie holds a Master of Arts degree in Law and Diplomacy from the Fletcher School of Law and Diplomacy, US (Tufts in cooperation with Harvard). He has been with DNV GL since 1993 working with maritime, oil and gas risk management for more than two decades. Projects include South Stream (Black Sea Gas pipeline), Nord Stream (Baltic Sea Gas pipeline), Blue Stream (Black Sea Gas pipeline), Kashagan, Yamal LNG, Sakhalin, Barents 2020, and Circumpolar Knowledge Sharing project. Masvie previously also worked with the World Bank's International Finance Corporation in Ukraine; Norwegian independent oil company Saga Petroleum; and the Norwegian Foreign Mission to Moscow.



Dr Lachezar Matev, KCFO, AMBASSADOR AT LARGE FOR ENERGY, MFA, Bulgaria. Ambassador at the MFA for Strategic and Security Policy matters, Ambassador to UK, Permanent Representative to IMO, Head of delegation to UN. Diplomatic Postings to Prague, Madrid, New York. Member Bulgarian EU Accession Negotiations Team, Managing Director VECCO Ltd (USA Marketing Association) & EXCEL Ltd, Board Member Higher Education Council, Member Chatham House. Dr Matev was the first Bulgarian to become a Free man of the City of London.

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REPUBLIC OF BULGARIA
Ministry of Economy and Energy

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South  Stream

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